

# sage eldercare

Let our family take care of you

SAGE SERVES AND SUPPORTS THE COMMUNITY FOR 55 YEARS



A strong core of about **800** experienced volunteers support SAGE through the generous gift of their time and talents.



**54,912** hot and cold meals were delivered to local residents throughout the areas served by SAGE's Meals on Wheels.

**12 SAGE** programs serve more than **5,000** older adults and their families annually in Union, Essex, Morris and Somerset counties



SAGE HomeCare provided **65,050** hours of personalized and compassionate care as part of its mission to encourage seniors to live independently in their homes.





## EXECUTIVE DIRECTOR'S MESSAGE

For 55 years, hundreds of staff and thousands of volunteers have served and supported tens of thousands of our community's seniors and families. This Annual Report helps tell the story of SAGE Eldercare and reflects on 2008.

When looking back on the past year, we see it was one of exciting change and growth. Even in difficult economic times, we experienced an increasing need for our services. This supports the reality that SAGE is a valued mainstay in the community. During 2008, we introduced our newest service, Eldercare Planning and Guidance. Once again, this program is an example of SAGE meeting the changing and diverse needs of our aging population.

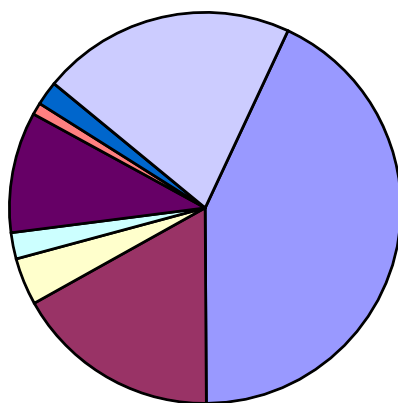
The numbers presented throughout this Annual Report are truly impressive and underscore the impact SAGE Eldercare has had on the lives of the seniors, families, and communities we serve. Our financial gains in 2008

might not match the improved programs and services offered by SAGE or the large number of people we were able to serve. However, we are confident that we are in a good strategic position to leverage our partnerships, experience, and community support to continue expanding our mission and accomplish our future goals.

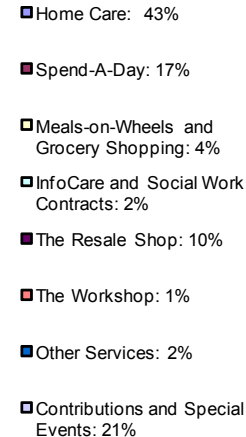
We thank our dedicated staff, board, volunteers, and contributors who worked tirelessly in 2008 to provide outstanding results and to ensure that our programs and services continue to provide immeasurable experiences for our clients and their families.

Jessica L. Rosenzweig, MPH  
Executive Director

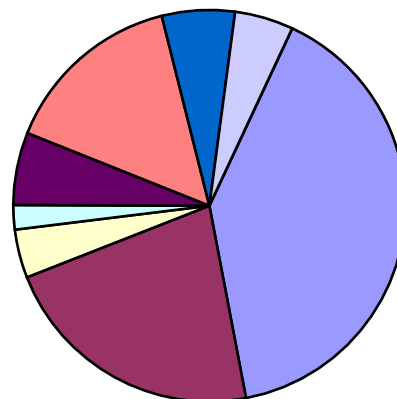
## SAGE 2008 FINANCIALS



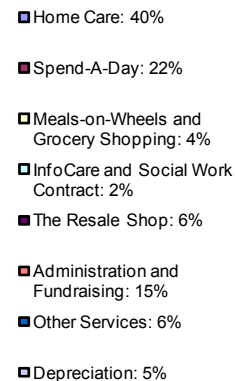
**2008 Revenue \***



**\$3,148,642**



**2008 Expenditures \***



**\$3,791,809**

\*Excludes Capital Campaign Contribution

As of December 31st, 2008, SAGE's Endowment Fund Balance was \$1,206,386 including \$389,837 in Cash and Cash Equivalents and \$816,549 in investment securities. The Endowment Fund is an investment fund, established to support the organization's ongoing expenditures, capital purchases or to fund specific projects and programs. The detailed financial information that is furnished to the Internal Revenue Service and the State of New Jersey is available for public inspection at our offices upon request.

## SAGE SERVES AND SUPPORTS THE COMMUNITY FOR 55 YEARS

### HEMOCARE

The HomeCare Department provided care to **187** homebound seniors which included an estimated **630** home visits by the registered nursing staff.

Many of our home health aides have worked for SAGE between **20** and **30** years, with an average of **10** years experience in the field.

Generations of families have benefited from SAGE's **55** year-old HomeCare program. There are some local families who have received continued HomeCare services from SAGE for nearly **10** years.

*The Home Health Aide you sent to care for our mother is a person who cares deeply about the physical and psychological health of her patient and patient's family. We cannot thank you enough for sending the most qualified, competent, caring and truly devoted person to attend to our mother's needs.*

### MEALS on WHEELS

Thanks to SAGE's Meals on Wheels program, **281** frail, homebound or disabled seniors received nutritious meals and reliable check-ins from our **600** person volunteer team.

Since 2007, meals delivered increased by **12.5%** and clients increased by **8%**.



Each weekday, **20** to **30** volunteers are scheduled to fill **14** routes and drive a total of **200** miles to deliver more than **230** meals to **150** clients in the **3** counties.

SAGE has a volunteer who has been delivering meals locally for **42** years, which is longer than anyone else in the United States.

### SPEND-A-DAY

Spend-A-Day Adult Day Health Center provided a total of **8,785** days to all their clients who found a safe and welcoming home at the facility while their families and caregivers received a valuable respite.

Clients in Spend-A-Day exercised a total of **125** hours and walked a total of **450** miles on the indoor stroll path showing improved mobility and flexibility with both resulting in less falls.

A total of **3,540** birthday years were celebrated among Spend-A-Day clients.



I am **100** years old and I live alone. I could not live as I do without **SAGE**. All my needs are met by wonderful people who are so helpful and committed to allowing me to stay in my home. Over the years I have personally benefited from **Meals on Wheels, HomeCare, InfoCare and Small Home Repair** services and programs.



First our father and now our mother look forward to the days they come to **Spend-A-Day Adult Day Health Center**. When they are happy and busy, we the family have it so nice and peaceful. The entire staff at Spend-A-Day is so professional, caring and genuinely compassionate. My mind is at peace while I am at work because I am confident that my mom is being cared for.

## GROCERY SHOPPING & ERRAND SERVICE



SAGE's Grocery Shopping & Errand service enabled **58** elderly or disabled individuals to receive **1,070** deliveries in 2008.

**30** shopping volunteers navigated the aisles of **2** local supermarkets for **1,600** hours and bought **\$70,662** worth of groceries.

## SMALL HOME REPAIR SERVICE & BILL PAYING SERVICE

These two part-time services raised **\$17,907** through **397** visits made to **165** older adults and their families with home repair and bill paying support.

## INFOCARE

**2,003** people of all ages benefited from the free information, referrals, home visits and support group meetings provided by the social workers through the InfoCare program.

**8** trained SHIP (State Health Insurance Assistance Program) counselors volunteered **818** hours of their time, and helped complete **584** forms while offering free and confidential counseling for NJ Medicare beneficiaries with health insurance questions to **2,116** seniors.

P.R.E.P. (People Responsible for Elderly Persons) hosted **240** caregivers and their families during free monthly support meetings. Infinite problems and solutions were shared amidst countless tears and much laughter.

## ELDERCARE PLANNING AND GUIDANCE

Introduced in late 2008, Eldercare Planning and Guidance reached the areas most vulnerable and isolated seniors. **38** seniors received personalized extended care planning through the program, and **75** benefited from initial consultations.

The social workers in the Eldercare Planning and Guidance program spent nearly **1,000** hours assisting elderly clients and their caregivers with guidance and referrals to programs, services and care coordination based on a personal plan for each individual.

The Eldercare Planning and Guidance program began solely through generous gifts from SAGE's Community Partners. This program is fully funded through the support of grants from **5** funders. They include the Grotta Fund for Senior Care of the Jewish Community Foundation of Metrowest N.J., the Blanche M. and George L. Watts Mountainside Community Foundation, the Summit Area Public Foundation, the Fred C. Rummel Foundation, the Arnold A. Schwartz Foundation and the Westfield Foundation.

## EDUCATIONAL PROGRAMS

**760** older adults reduced their risk of falling through the Fall Prevention Initiative.

**25** older adults improved their strength, agility, balance and endurance over the course of **92** weekly classes as part of the Fall Prevention Initiative.

**260** people improved their knowledge of brain health, talking to their aging parents, memory, strokes, hearing and much more through **16** free educational programs offered throughout the year.

## FURNITURE RESTORATION WORKSHOP

**20** Furniture Restoration Workshop volunteers gave freely of their time and talents to help raise **\$40,000** through their daily volunteer work in the **4,500** sq. ft. workshop.

**320** local area residents are sitting pretty on the **230** chairs that were caned and/or rushed in the Furniture Restoration Workshop, totaling about **9,000** hours of volunteer time by the craftspeople.



## THE RESALE SHOP

The Resale Shop brings in **\$313,936.97** which contributes to the sustainability of SAGE and our programs.



## DEVELOPMENT

Nearly **1,400** donations to SAGE from individuals, corporations, private and public foundations, special events and the local United Ways helped SAGE continue to serve thousands of seniors, their families and caregivers throughout the year that enabled them to maintain their independence by staying in their homes.

*I am 90 years old, live alone and find your **Small Home Repair Service** so helpful. Your program should set an example for other communities on how little it takes to make life safer and more comfortable for the elderly.*

# 2008 AWARDS FOR OUTSTANDING SERVICE

## **Dave Keeney - 2008**

Agnes N. Badgley Award was created in **1989** to recognize the invaluable contributions of SAGE Eldercare's many volunteers.

## **Celgene Corporation - 2008**

Community Partner Award was initiated in **1996** to honor local businesses that generously share their resources in support of SAGE and older adults in our community.

## **Veronica Snowden - 2008**

Home Health Aide of the Year Award names the individual who is recognized for their continuous dedication and service to providing quality home care to SAGE Eldercare clients.

## **Opportunity Project, Inc. - 2008**

Good Neighbor Award was initiated in **1996** to honor local organizations that generously share their resources in support of SAGE Eldercare and older adults in our community.

## **Ben Zukoff - 2008**

Teen Volunteer of the Year Award was created in **2005** and acknowledges ongoing volunteer involvement by local youth who have committed their time and service to SAGE.

## Legacy Donors

SAGE Eldercare's mission to support the independence, well-being and quality of life for older adults is sustained and enhanced by the invaluable philanthropic commitments of generous benefactors who have chosen to support SAGE's Endowment Fund. Legacy Society members are those who support the Endowment Fund with a gift of \$5,000 or more, either by bequest or other form of a planned gift.

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Members of the 1954 Society represent the leadership supporters to SAGE Eldercare's Annual Fund

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(\$5,000 and above)

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